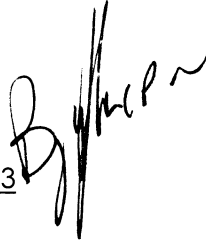


DATE: April 14, 2005

TO: Municipal Clerk

FROM: Byron E. Johnson, C.P.M.  
Director of Purchasing x 4313



THRU: Aurora Wells  
Bid Clerk ext. 4038

Please place the following item on the **CONSENT** agenda for the Council Meeting of **APRIL 26, 2005**.

Item should read as follows:

Solicitation No. 2005-143    Gas Monitors  
Award to:                    Hagemeyer North America  
   El Paso, Texas  
Item (s):                    All  
Amount:                    \$29,987.00

Department:                El Paso Fire Department  
Funds available:           22150024-508007-07164-G220405  
Funding source:           Homeland Security Grant  
Total award:               \$29,987.00  
District (s):                All

The Fire and Purchasing Departments recommend award as indicated as this vendor has provided the low responsive bid meeting specifications. Two lower bids were received, but deem non-responsive as outlined in the backup.

This is a fixed-price, single (one-time) purchase, to purchase nine (9) Gas Monitors and related accessories. There is also an option to purchase up to one hundred percent (100%) of the original contract quantities, at the same unit price, if the option is exercised within ninety (90) days from the date of award of the contract. No prompt payment discount is offered.

Contact person: Monica Vera Administrative Analyst at 541-4234.

\*\*\*\*\*

AGENDA FOR: **APRIL 26, 2005**

\*\*\*\*\*

**CITY OF EL PASO, TEXAS  
REQUEST FOR COUNCIL ACTION (RCA)**

**DEPARTMENT:** Fire

**AGENDA DATE:** April 26, 2005

**CONTACT PERSON/PHONE:** Don Berger, Deputy Chief - OEM, 771-1010

**DISTRICT(S) AFFECTED:** All

**SUBJECT:**

**APPROVE** a resolution / ordinance / lease to do what? **OR AUTHORIZE** the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.

Award contract for bid # 2005-143, Gas Monitors and Accessories, for \$29,987.00 to Hagemeyer North America, 12135 Esther Lama, Suite F-1

**BACKGROUND / DISCUSSION:**

Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?

The Gas Monitors are funded by a pre-2004 Homeland Security Grant that was awarded to the City of El Paso. The Gas Monitors will be used in "all hazard approach" for atmospheric monitoring for specific gases and conditions during emergencies involving hazardous materials and / or WMD incidents.

**PRIOR COUNCIL ACTION:**

Has the Council previously considered this item or a closely related one?

No

**AMOUNT AND SOURCE OF FUNDING:**

How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?

This purchase will be fully funded with federal homeland security funds.

**BOARD / COMMISSION ACTION:**

Enter appropriate comments or N/A

N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**LEGAL:** (if required) \_\_\_\_\_ **FINANCE:** (if required) \_\_\_\_\_

**DEPARTMENT HEAD:** Rebecca R. [Signature]  
(Example: if RCA is initiated by Purchasing, client department should sign also)  
*Information copy to appropriate Deputy City Manager*

**APPROVED FOR AGENDA:**

**CITY MANAGER:** \_\_\_\_\_ **DATE:** \_\_\_\_\_

PROJECT FORM

DATE: April 14, 2005

PROJECT: Gas Monitors  
SOLICITATION NO: 2005-143 DEPARTMENT: El Paso Fire Department  
BUDGET NO: 22150024-508007-07164-G220405  
FUNDING SOURCE: Homeland Security Grant  
REPRESENTATIVE DISTRICT(S): All

\*\*\*\*\*  
RECOMMENDATION: Vendor : Hagemeyer North America  
El Paso Texas  
Item: All  
Amount: \$29,987.00

The Fire and Purchasing Departments recommend award as indicated as this vendor has provided the low responsive bid meeting specifications. Two lower bids were received, but deem non-responsive as outlined in the backup.

This is a fixed-price, single (one-time) purchase, to purchase nine (9) Gas Monitors and related accessories. There is also an option to purchase up to one hundred percent (100%) of the original contract quantities, at the same unit price, if the option is exercised within ninety (90) days from the date of award of the contract. No prompt payment discount is offered.

BIDS SOLICITED- 27 (4 local)  
BIDS RECEIVED- 3  
"NO BID" RECEIVED 1

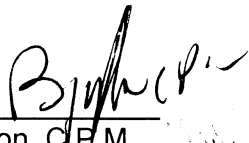
CURRENT TAXES PAID- XX  
OUT-OF-TOWN- \_\_\_\_\_

TOTAL RECOMMENDED AWARD: \$29,987.00

\*\*\*\*\*  
COUNCIL APPROVED \_\_\_\_\_ REJECTED \_\_\_\_\_ CITY CLERK \_\_\_\_\_  
\*\*\*\*\*

COUNCIL MEETING DATE: April 26, 2005

APPROVED:

  
Byron E. Johnson, C.F.M.  
Director of Purchasing

DATE: April 14, 2005  
TO: Contract File  
PREPARED BY: Monica Vera  
SUBJECT: Justification of Award to Higher Bidder  
Bid No. 2005-143

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3 bids were received for this solicitation. Lower bids were received from Nova Safety Products and Security Safety & Supply. Personnel at the Fire Department Office of Emergency Management reviewed the bids and recommends award to Hagemeyer North America based on the following:

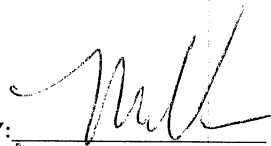
1. Only the bid submitted by Hagemeyer shows complete compliance with all specifications given for the iTX I instrument.
  - a. Nova Safety is non-compliant with a sensor substitution.
  - b. Houston Safety is non-compliant with an instrument substitution not compliant with the DS1000 & DS2 docking requirements and composite case material substitution for Stainless Steel Type 304.
2. Only the bid submitted by Hagemeyer offers the optimized DS1000 with 12 gas inputs and transducer. Only this item in this configuration has been approved for local purchase by TEEK per Texas DPA grant funds, SHSP Pre-2004, FIPSCODE 24000 and the Rio Grande Council of Governments.
  - a. Nova Safety submitted a non-approved (see 2.) DS1000 Master Control Unit.
  - b. Houston Safety submitted a non-approved and specification non-compliant substitution.
3. The Nova Safety offer of additional iTX pumps at no cost represents surplus and is not an added value factor.

**Conclusion:** The Hagemeyer Offer of Solicitation for No. 2005-143 Gas Monitor is the only offer that satisfies both the technical specifications of items listed and the stated conditions of the TEEK/Texas DPA grant/RGCOG for local purchase of same.

# CITY OF EL PASO BID TABULATION

BID ITEM: GAS MONITOR								BID # 2005-143		
BID DATE: MARCH 30, 2005								DEPARTMENT: FIRE		
			HAGEMEYER NORTH AMERICA EL PASO, TEXAS		NOVA SAFETY PRODUCTS EL PASO, TEXAS		SECURITY SAFETY & SUPPLY HOUSTON, TEXAS			
ITEM	QTY.	ITEM DESCRIPTION	UNIT PRICE	TOTAL AMOUNT	UNIT PRICE	TOTAL AMOUNT	UNIT PRICE	TOTAL AMOUNT	UNIT PRICE	TOTAL AMOUNT
1.	9 EACH	GAS MONITOR	\$1,555.00	\$13,995.00	\$1,700.00	\$15,300.00	\$985.00	\$8,865.00	\$0.00	\$0.00
MANUFACTURER			INDUSTRIAL SCIENTIFIC		INDUSTRIAL SCIENTIFIC CORP (1SC)		BW TECHNOLOGIES			
MODEL NUMBER			18104307-12314A		1TX P/N 18104307-11314A		M5-XWAY-ADDYNOO			
2.	3 EACH	SAMPLING PUMP	\$378.00	\$1,134.00	\$0.00	\$0.00	\$120.00	\$360.00	\$0.00	\$0.00
MANUFACTURER			INDUSTRIAL SCIENTIFIC		INDUSTRIAL SCIENTIFIC CORP (1SC)		E/W			
MODEL NUMBER			18104646		18104646		M5-PUMP			
3.	2 EACH	MASTER CONTROL UNIT	\$4,861.00	\$9,722.00	\$3,200.00	\$6,400.00	\$1,697.00	\$3,394.00	\$0.00	\$0.00
MANUFACTURER			INDUSTRIAL SCIENTIFIC		1SC		BW			
MODEL NUMBER			18103119-4		18103119-1		DOCK 2-3			
4.	4 EACH	INSTRUMENT DOCKING MODULE FOR ITEM 1	\$1,230.00	\$4,920.00	\$1,060.00	\$4,240.00	\$400.00	\$1,600.00	\$0.00	\$0.00
MANUFACTURER			INDUSTRIAL SCIENTIFIC		1SC		BW			
MODEL NUMBER			18104505		18104505		1K-00-N			
5.	9 EACH	NYLON CARRYING CASES FOR ITEM 1	\$24.00	\$216.00	\$21.00	\$189.00	\$20.00	\$180.00	\$0.00	\$0.00
MANUFACTURER			INDUSTRIAL SCIENTIFIC		1SC		BW			
MODEL NUMBER			18104687		18104687		GA-HMICR05			

APPROVED BY:



DATE:

3/31/05

# CITY OF EL PASO BID TABULATION

BID ITEM: GAS MONITOR BID DATE: MARCH 30, 2005			BID # 2005-143 DEPARTMENT: FIRE	
	HAGEMEYER NORTH AMERICA EL PASO, TEXAS	NOVA SAFETY PRODUCTS EL PASO, TEXAS	SECURITY SAFETY & SUPPLY HOUSTON, TEXAS	
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF UNITS, BY GIVING THE CONTRACTOR WRITTEN NOTICE NO LATER THAN THIRTY (30) DAYS PRIOR TO THE DATE INDICATED ON THE OFFER.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF PURCHASING UP TO 100% OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN: THE OPTION IS EXERCISED WITHIN:</p> <p>A. SIXTY [60] DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>B. NINETY [90] DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>C. ONE-HUNDRED AND EIGHTY [180] DAY FROM DATE OF AWARD OF THE CONTRACT.</p> <p>D. NO OPTION OFFERED.</p>	<p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p style="text-align: center;"><input type="checkbox"/></p>	<p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p style="text-align: center;"><input type="checkbox"/></p>	<p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p style="text-align: center;"><input type="checkbox"/></p>	<p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p style="text-align: center;"><input type="checkbox"/></p>
PAYMENT TERMS:	NET -30 DAYS	NET -30 DAYS	NET -30 DAYS	
BIDDER'S PROMISED DELIVERY:	26 DAYS	30 DAYS	21 DAYS	
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF OFFER.				
BIDS SOLICITED:	27	BIDS RECEIVED:	3	BIDS LOCAL:
			4	NO BID:
				1

APPROVED BY: 

DATE: 3/31/05

Petro Lab Company  
Richard Palmer *No Bid*  
874 Albany-Shaker Road  
Latham, New York 12110

PSPI Support Office  
2340 S. Arlington Heights Road  
Suite 512  
Arlington Heights, IL 60005

Zeltex  
130 Western Maryland Parkway  
Hagerstown, MD 21740

Petroleum Analyzer Company, L.P.  
Robert G. Stamp  
3234 East Pasadena Freeway  
Pasadena, Texas 77503

Kachina Petroleum Equipment  
3709 Buckner  
El Paso, TX 79925

D & H Petroleum  
1221 Tower Trail  
El Paso, Texas 79907

Coretest Systems  
23-T Las Colinas Lane, Suite 104  
San Jose, Ca 95119

Koehler Instrument *No Bid*  
1595-T Sycamore Ave.  
Bohemia, NY 11716-1796

Pine Environmental Services  
Windsor Industrial Park  
92 N. Main St., Bldg. 20  
Windsor, NJ 08561

California Analytical Instruments  
8729 Castlebay Dr.  
Charlotte, NC 28277

Stanford Research Systems, Inc.  
1290-D Reamwood Avenue  
Sunnyvale, CA 94089

ATTN: BECKY TAYLOR  
PRODUCTS UNLIMITED, INC.  
P. O. BOX 339  
JUSTIN, TX 76247

SAFETY TODAY  
ATTN: JEANETTA GREG  
2425 SPIEGEL DR., STE. A  
GROVEPORT, OH 43125

INDUSTRIAL ENVIRONMENTAL  
ATTN: RON RAYNER  
7410 WORTHINGTON GALENA RD  
WORTHINGTON, OHIO 43085

LONE STAR SAFETY & SUPPLY  
ATTN: PAM SMITHSON  
2631 FREEWOOD DRIVE  
DALLAS, TX 75220

GLOBE ELECTRIC  
ATTN: ROB NASH  
10902 ROARK  
HOUSTON, TX 77099

ABATIX CORP.  
ATTN: ROXANN BERNAL  
3011 E BROADWAY ROAD, SUITE 300  
PHENIX, AZ 85040

SECURITY SAFETY  
12701 FUQUA #103  
HOUSTON, TX 77034

ATTN: SAFETY QUOTES  
FISHER SCIENTIFIC  
2000 PARK LANE  
PITTSBURGH, PA 15275

ATTN: RICHARD SHAW  
INTERSCAN CORPORATION  
P. O. BOX 2496  
CHATSWORTH, CA 91313-2496

PETROLEUM ANALYZER CO LP *No Bid*  
300 Bammel Westfield Rd  
HOUSTON, TX 77090-3533

CORETEST SYSTEMS INC.  
100 WOODVIEW DR  
MORGAN HILL, CA 95037-2827

ATTN: LOUIS CEPEDA, JR.  
EL PASO TRENCH SAFETY  
P. O. BOX 370196  
EL PASO, TX 79937

NOVA SAFETY PRODUCTS, INC.  
ATTN: CHARLIE INTEBI  
2112 WYOMING AVE  
EL PASO, TX 79903

PETROLEUM ANALYZER CO  
300 Bammel Westfield Rd  
HOUSTON, TX 77090-3533

PRIME VENDOR INC.  
LAURIE MELNICK  
4608 CEDAR AVENUE SUITE 106  
WILMINGTON, NC 28403

ALL SAFE INDUSTRIES, INC.  
ATTN: JAMES CONLON  
10346 BLUEGRASS PKWY  
LOUISVILLE, KY 40299

BID INFORMATION SERVICE  
(ALL BIDS ARE ADVERTISED)

BID NET PROCESSING CENTER  
PO BOX 5600  
ALBANY, NY 12205

GREATER EL PASO CHAMBER OF COMMERCE  
ONE CIVIC CENTER PLAZA  
EL PASO, TX 79901

EL PASO HISPANIC CHAMBER OF COMMERCE  
2829 MONTANA AVE, B-100  
EL PASO, TX 79903

EL PASO TIMES NEWSPAPER  
CLASSIFIED/LEGAL SECTION  
PO BOX 20  
EL PASO, TX 79999

CONTRACT OPPORTUNITY CENTER  
4791 N. MESA  
EL PASO, TX 79902

SAM'S CLUB  
7970 NORTH MESA  
EL PASO, TX 79932

SUBCONTRACTORS ASSOCIATION  
PO BOX 3612  
EL PASO, TX 79923

COMMERCE BUSINESS WEEKLY  
2626 NORTHEAST #103  
EL PASO, TX 79902

BLACK CHAMBER OF COMMERCE  
ONE CIVIC CENTER PLAZA  
EL PASO, TX 79901